

## Message Text

UNCLASSIFIED

PAGE 01 MUSCAT 00147 260509Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----260510Z 046452 /17

R 260340Z JAN 77  
FM AMEMBASSY MUSCAT  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2882

UNCLAS MUSCAT 0147

E.O. 11652: N/A  
TAGS: BEXP MU  
SUBJECT: OMANI FIRM SEEKS U.S. ASSISTANCE IN DRILLING MUD PRO-  
CESSING

1. WE HAVE BEEN CONTACTED BY AN OMANI FIRM CONCERNING U.S. COMMERCIAL ASSISTANCE IN MARKETING DRILLING MUD MATERIALS. FIRM, WHICH HAS JOINT VENTURE ARRANGEMENT WITH INDIAN COMPANY, WOULD BE PRODUCING 3,000 TONS A MONTH OF PROCESSED MATERIALS SIMILAR TO BARITE AND FULLER'S EARTH BOTH FOR OIL FIELD USES AND AS A BASE FOR PAINTS. FIRM (BIN QASSIM ESTABLISHMENT, P.O. BOX 4430, MUSCAT, SULTANATE OF OMAN, P.O. BOX 8393, SALALAH, SULTANATE OF OMAN) SEEKS PRIMARILY A MARKETING COLLABORATION WITH U.S. FIRM IN ORDER TO EXPORT TO EUROPE, MIDDLE EAST, AND AFRICA. MANY OF THE RAW MATERIALS WOULD BE FOUND LOCALLY.

2. ACTION REQUESTED: USDOC NOTIFY AMERICAN COMPANIES WHICH MIGHT BE INTERESTED IN A MARKETING ARRANGEMENT IN OMAN. BIN QASSIM REP WOULD LIKE TO OBTAIN STATISTICS ON TOTAL MARKET IN EUROPE, U.S., AND OPEC COUNTRIES FOR DRILLING MUD MATERIALS. ADDRESS IS AKHTAR SULTAN, C/O SAID ABDULLAH MUHAMMED QASSIM, BIN QASSIM ESTABLISHMENT.  
SIZER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Subject:** OMANI FIRM SEEKS U.S. ASSISTANCE IN DRILLING MUD PRO- CESSING  
**TAGS:** BEXP, MU  
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**Type:** TE  
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